

# **GET ENROLLED, GET EMPOWERED**

ISQ is the only recognized professional banking qualification in Pakistan, accredited by Chartered Banker Institute (UK); Junior Associateship Qualification provides 60 credits at Scottish Credit and Qualification Framework (SCQF) Level 9 and provides a direct conversion to Associate Chartered Banker status.



# ABOUT NATIONAL INSTITUTE OF BANKING AND FINANCE, PAKISTAN

NIBAF-P aims to bridge the learning gap in the financial industry by providing top-notch training content aligned with newly emerging learning requirements. We strive to establish a professional training institution of international standards, offering a wide range of services including assessment services, professional certification, market surveys, research and development, and specialized training programs. Our mission is to enhance the skills and knowledge of financial professionals, fostering excellence and innovation in the banking and finance industry.

#### ISQ

ISQ is a two level, self-study program, namely:

- 1. Junior Associateship
- 2. Associateship

In Junior Associateship, emphasis is given on the technical and operational skills, while in Associateship, managerial and leadership qualities are examined.

# WHY ISQ?

- 1. ISQ candidates successfully completing all 12 subjects of the Junior Associateship, are eligible to apply for the ASSOCIATE CHARTERED BANKER title (on payment of prescribed fees), from Chartered Banker Institute (UK). Holders of the globally recognized title, enjoy respect & recognition, as the qualification is considered to be a benchmark for banking knowledge and professional excellence;
- A cross-functional knowledge based program, designed to educate the candidates about techniques and banking practices;
- A flexible self-study course structure to suit both working professionals and full time students;
- 4. An affordable and cost-effective qualification;
- 5. Cash rewards/promotions offered by banks.

#### WANT TO ENRICH YOUR CAREER?

Get yourself REGISTERED by completing the following steps:

- Fill out the registration form available on ISQ Online Enrollment Portal.
- Please enter all your credentials on ISQ registration form and generate the fee voucher and pay the fee through online (PayPro) link;
- The Printout (Hard Copy) of the dully filled & signed registration form along with required documents and paid payment voucher is required to be sent to National Institute of Banking and Finance, Pakistan (NIBAF-P) M.T. Khan Road, Karachi;
- Under-graduate candidates are required to submit a letter from their academic institutions confirming their enrollment in the graduating program stated in their Registration Form.

#### **ONLINE PAYMENT OPTION**

NIBAF-P will accept only online payment through Debit/-Credit Cards/Online Banking and other modes (JazzCash etc.), the guidelines in respect of which are available on official website.

# **JUNIOR ASSOCIATESHIP**

#### **ELIGIBILITY CRITERIA**

- Banking and Finance industry professionals; or
- Graduates in any discipline with a minimum 2<sup>nd</sup> Division or Equivalent; or
- Candidates in the final year of Associate Bachelor Degree (14 years) or in the 3<sup>rd</sup> year of graduation (16 years) studies; or
- Candidates enrolled in Professional Accounting qualifications.

# **CORE SUBJECTS**

#### Stage I

- · Business Communication for Financial Services;
- · Introduction to Financial Systems & Banking Regulations;
- · Information Technology in Financial Services;
- Branch Banking.

# Stage II

- Accounting for Financial Services;
- Lending: Products, Operations and Risk Management;
- · HR Management and Organizational Behaviour;
- · Economics.

#### Stage III

- · Marketing of Financial Services;
- Finance of International Trade & Related Treasury Operations;
- Management Accounting for Financial Services;

#### SPECIALIZATION SUBJECTS (Choose any one)

- Islamic Finance;
- Microfinance:
- Agriculture Finance;
- SME Banking.

#### **EXEMPTIONS**

- Candidates can avail exemptions up to 02 subjects in Junior Associateship, if they have completed similar subjects in their academic qualifications;
- Candidates can avail exemptions up to 06 subjects in Junior Associateship, if they have completed similar subjects in their professional studies (ICAP, ICMAP and PIPFA).

#### Note:

- Exemptions are subject to approval;
- As per revised attempt policy, an attempt will only be counted when the candidates actually appear in the examination irrespective of the fact he/she has been granted an exemption.

# **JUNIOR ASSOCIATESHIP COMPREHENSIVE PROGRAM**

Eligibility Criteria: Bankers with 07 years of banking experience are eligible for comprehensive (06 hours) examination covering core subjects of Junior Associateship, which will lead towards Associateship qualification, and are also eligible to attain the title of ASSOCIATE CHARTERED BANKER from CHARTERED BANKER INSTITUTE, UK.

ISQ Registration Fee (One-time) 20,000/-

• Exemption fee: 54,000/-

Examination fee: 9,000/-

Total fee PKR 83.000/-





#### **ASSOCIATESHIP**

**Eligibility Criteria:** Candidate must be Junior Associateship qualified. For details, please visit our website.

#### **CORE SUBJECTS**

- Anti-Money Laundering Measures and Business Ethics;
- Corporate and Banking Laws;
- Advanced Risk Management;
- Financial Planning and Budgeting;

#### **SPECIALIZATION SUBJECTS** (Choose any one)

Financial Derivatives; Project Financing; Capital Markets; Strategic Human Resource Management; An Introduction to Insurance.

### **EXAM PATTERN & PASSING CRITERIA (NEW)**

**Junior Associateship Stage-I & II** Exams will be conducted on Objective Pattern i.e., 100% MCQs Based. Passing Criteria: Minimum 50% marks.

**Junior Associateship Stage-III & AIBP** Exams will be conducted on Objective & Subjective Pattern both. Passing Criteria: Minimum 50% marks each in objective and subjective section.

# **ISQ PROGRAM FEE**

ISQ Registration fee (One-time) PKR 20,000/-Junior Associateship Stage-I Exam & Exemption Fee PKR 4,000/- (Per Subject) Junior Associateship Stage-II Exam & Exemption Fee PKR 4,500/- (Per Subject) Junior Associateship Stage-III Exam & Exemption Fee PKR 5,000/- (Per Subject) Associateship Exam fee PKR 5,500/- (Per Subject)

#### **FELLOWSHIP**

**Eligibility Criteria:** The Council of the Institute awards fellowship of The Institute to senior banking professionals, who can use the designatory letters Fellowship, after their names. For details, please visit our website.

# NATIONAL INSTITUTE OF BANKING AND FINANCE PAKISTAN,

M.T. Khan Road, Karachi 74200, Pakistan - UAN: 021-111-000-427 | 021-111-427-477

 $\textbf{Email:} info@nibaf.org.pk \hspace{0.1cm} | \hspace{0.1cm} \textbf{Website:} \hspace{0.1cm} www.nibaf.sbp.org.pk$ 

f • in: National Institute of Banking and Finance Pakistan